



Nutrient Advisors consults the livestock industry across the Midwest in the area of environmental compliance, permitting, and manure-nutrient management. Our focus is to save our clients a lot of time, provide them with peace of mind that their operations are in compliance, and maximizing returns from their manure resources by strategically utilizing nutrients on their own farms or by developing sales programs for their crop producing neighbors. Our agronomic approach is what sets us apart and allows us to make environmental compliance, agronomics, and economics work together to achieve the highest yields, most profit, and the cleanest water and air.

Position Title: Client Account Manager for Nebraska

Department: Client Services

Position Definition: The Client Account Manager consults with livestock operations and their fertilizer customers in the area of nutrient management and environmental compliance.

Position Qualifications: The applicant must have a minimum of a two-year degree in agriculture. Agronomy is preferred. Applicant must have a good understanding of animal and crop production. General knowledge of CAFO regulations would be preferred.

General Duties and Responsibilities

- Consult with clients on the agronomics and economics of manure/nutrient/soil management and developing quality plans and solutions for each operation.
- Maintain quality clientele that have a need and desire for their operation to be in compliance with environmental regulations.
- Annual review of client's permit and operating plan.
- Consult client on changes or improvements that need to be made regarding their permit(s) and/or changing regulations.
- Take time to develop quality relationships with the decision makers at each operation.
- Collect information necessary for the land application division to accurately formulate recommendations for clients and their customers.
- Responsible for monthly reporting of area progress, growth, concerns, and client morale.
- Must be very active in local communities, representing yourself and Nutrient Advisors in a very professional manner.

