



**Nutrient Advisors** consults the livestock industry across the Midwest in the area of environmental compliance, permitting, and manure-nutrient management. Our focus is to save our clients a lot of time, provide them with peace of mind that their operations are in compliance, and maximizing returns from their manure resources by strategically utilizing nutrients on their own farms or by developing sales programs for their crop producing neighbors. Our agronomic approach is what sets us apart and allows us to make environmental compliance, agronomics, and economics work together to achieve the highest yields, most profit, and the cleanest water and air.

**Position Title:** *Client Services-Summer Internship*

**Position Definition:** Gain valuable experience in serving livestock producers in environmental compliance and manure-nutrient management. The Client Services Intern will work as a team member primarily with Account Managers but will have opportunities to learn all aspects of the company.

**Position Qualifications:** The applicant must be pursuing a degree in agriculture or related field. Agronomy experience is preferred but not required. Applicant must have interest in animal and crop production.

**General Duties and Responsibilities**

- Understanding Nutrient Advisors as a company and role within the Livestock sector
- Gain general knowledge of CAFO regulations and manure-management
- Assisting Account Managers:
  - Maintain quality clientele that have a need and desire for their operation to be in compliance with environmental regulations
  - Collect information necessary to complete compliance records and for land application division to accurately formulate recommendations for clients and their customers
  - Annual review of clients permits and operating plan
  - Prioritize work and complete tasks in the client's best interest
  - Advise client on changes or improvements that need to be made regarding their permit(s) and/or changing regulations
  - Develop quality relationships with decision makers at each operation
  - Responsible for monthly reporting of area progress, growth, concerns, and client morale
  - Consult with clients on the agronomics and economics of manure/nutrient/soil management and developing quality plans and solutions for each operation.
- Spend time shadowing other departments and asking questions
- Must be active in local communities, representing yourself and Nutrient Advisors in a very professional manner

