



Nutrient Advisors has established itself as the elite compliance record keeping and nutrient management service for large livestock operations across the Midwest. We are a full-service company that is focused on giving our clients peace of mind that their operation is in compliance, and helping them to maximize the return from their manure and nutrient resources. Nutrient Advisors' focus on agronomy has set their company apart and has given them the ability to return revenue to their clients by utilizing their manure fertilizers on their own farms and through sales programs. Nutrient Advisors has a very elite clientele in the cattle feeding, dairy, pork, and poultry industries.

Position Title: Client Account Manager for Northwest Iowa

Position Definition: The Client Account Manager consults with livestock operations and their fertilizer customers in the area of nutrient management and environmental compliance.

Position Qualifications: The applicant must have a minimum of a two-year degree in agriculture. Agronomy is preferred. Applicant must have a good understanding of animal and crop production. General knowledge of CAFO regulations would be preferred.

General Duties and Responsibilities

- Consult with clients on the agronomics and economics of manure/nutrient/soil management and developing quality plans and solutions for each operation.
- Maintain quality clientele that have a need and desire for their operation to be in compliance with environmental regulations.
- Annual review of client's permit and operating plan.
- Consult client on changes or improvements that need to be made regarding their permit(s) and/or changing regulations.
- Take time to develop quality relationships with the decision makers at each operation.
- Collect information necessary for the land application division to accurately formulate recommendations for clients and their customers.
- Responsible for monthly reporting of area progress, growth, concerns, and client morale.
- Must be very active in local communities, representing yourself and Nutrient Advisors in a very professional manner.

